Huawei
H21-282_V2.0
HCSP-Presales-Service V2.0

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Latest Version: 6.0

Question: 1

Huawei can provide ICT product training and ICT technical solutions training.
Which training programs belongs to ICT technical solutions training?

A. OceanStor Pacific Storage Administrator Training
B. Operation and Maintenance of the OptiXtrans DC908
C. NE Router Troubleshooting Training and Typical Cases
D. SD-WAN Solution Deployment and Design

Answer: D

Question: 2

Huawei can provide civil engineering services in the DC L1 project.

A. TRUE
B. FALSE

Answer: A

Question: 3

When you quote for a classroom training, the maximum trainees' number for one class is?

A. 10
B. 20
C. 16
D. 12

Answer: B

Question: 4

Huawei provides global power usage effectiveness (PUE) energy saving services.

A. TRUE

B. FALSE

Answer: A

Question: 5

Which of the following training clauses belongs to high risk? (Choose all that apply.)

A. Arranging tourism and cash subsidies during training
B. Overcommitment on the number of trainees in a class
C. Intellectual Property Rights ownership and authorization
D. Commitment on training effect or satisfaction

Answer: A,C,D

Question: 6

Which of the following is not a commercial optimization measure?

A. Project management cost optimization
B. Procurement cost optimization
C. Contract clauses clarification
D. Solution architecture optimization

Answer: C

Question: 7

Huawei ICT technical training competitiveness including? (Choose all that apply.)

A. Real Environment
B. Real Scenario
C. Real Practice
D. Coaching

Answer: A,B,C,D

Question: 8

Which system must be provided by local partners?

A. Power distribution system
B. HVAC system
C. Storage system
D. Fire extinguishing system

Answer: D

Question: 9

Huawei's migration service is industry leading in terms of migration scenarios and compatibility with mainstream devices.

A. TRUE
B. FALSE

Answer: A

Question: 10

Which of the following is not one of the three strengths of customer development?

A. Visit showcases
B. POC test
C. Visit Huawei/Experts communication
D. Executive exchange/Strategic cooperation

Answer: B

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