

Latest Version: 6.0

Question: 1

Your company has a Custom Object called Projects with a Lookup relationship to Opportunities. Once an Opportunity is closed won a project needs to be created automatically and assigned to a queue. How would you best accomplish this requirement?

Response:

- A. Apex Trigger on Opportunities
- B. Visual Flow
- C. Lightning Process Builder
- D. Apex Trigger on Projects

Answer: C

Question: 2

Which of the following can be carried out using Data Loader?

(Select two)

Response:

- A. Importing and exporting data files up to a maximum of 5 million data records
- B. Importing and exporting of attachments
- C. Deleting custom object records and all types of standard objects
- D. Deleting custom object records and some specified types of standard objects

Answer: A

Question: 3

A developer has completed work in the sandbox and is ready to send it to a related organization. Which deployment tool should be used?

Response:

- A. The Force.com IDE
- B. Unmanaged packages
- C. Change sets
- D. The Force.com Migration Tool

Answer: C

Question: 4

What are the limitations of workflow rules?

Response:

- A. You can't create e-mail alerts for workflow rules on activities.
- B. You can't package workflow rules with time triggers.
- C. You can't create outbound messages for workflow rules on junction objects.
- D. All of the above.

Answer: D

Question: 5

What actions are carried out during the plan release step of ALM?

(Select one.)

Response:

- A. Designing, change set development, and planning for development, testing, and deployment
- B. Requirements gathering, designing, and planning for development, testing, and deployment
- C. Requirements gathering, designing, and planning for change set development
- D. Designing and planning for development, testing, and deployment

Answer: B

Question: 6

Where can a Standard Lightning Component be placed in the Lightning App Builder tool?

Choose one answer

Response:

- A. Canvas
- B. Console Layout
- C. Mini Page Layout
- D. Mobile Card

Answer: A

Question: 7

The App Builder at Universal Containers has been asked to ensure that the Amount field is populated when the stage is set to Closed Won. What can be used to meet this requirement?

Response:

- A. Lightning Process Builder
- B. Workflow
- C. Approval Process
- D. Validation Rule

Answer: B

Question: 8

In order to create an App Launcher component in Lightning, what must an admin do?

Response:

- A. Contact Salesforce to have the component activated for the Lightning App Builder
- B. Navigate to Setup | Customize | User Interface to enable the component for the Lightning App Builder
- C. Purchase a license for the Lightning App Builder
- D. Join the pilot Lightning App Builder team

Answer: A

Question: 9

In Salesforce Classic, which three use cases can be accomplished using a custom link?

(Choose three.)

Response:

- A. Navigate to a create a record page with fields pre-populated.
- B. Navigate to an Apex Trigger to update the current record.
- C. Navigate to a process to update the current record.
- D. Navigate to a custom Visual Flow to update the current record.
- E. Navigate to an external system using data in Salesforce.

Answer: ADE

Question: 10

What are the steps of ALM?

(Select one.)

Response:

- A. Plan release, ii) Requirements, iii) Test, iv) Build release, v) Test release, and vi) Release
- B. Design, ii) Develop, iii) Test, iv) Build release, v) Test release, and vi) Release
- C. Plan release, ii) Requirements, iii) Test, iv) Build release, v) Test release, and vi) Release
- D. Plan release, ii) Develop, iii) Test, iv) Build release, v) Test release, and vi) Release

Answer: D
