Odoo

Odoo-v17
Odoo Certification v17 Exam

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Product Version

1. Up to Date products, reliable and verified.
2. Questions and Answers in PDF Format.

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Latest Version: 7.0

Question: 1

In the image below, what will be the deadline for the next activity called 'Reminder' if you mark the 'Call' activity as done today?

A. 3 days from today
B. 5 days from today
C. 7 days from today

Answer: C

Question: 2

Can you manually link an existing sales order to an existing opportunity?

A. No. Once both documents exist, it's too late
B. Yes, through the 'Link Documents' button on the opportunity
C. Yes, under the 'Other Info' tab on the sales order

Answer: C

Question: 3

In the image below, what happens if you click on the circular arrows icon?
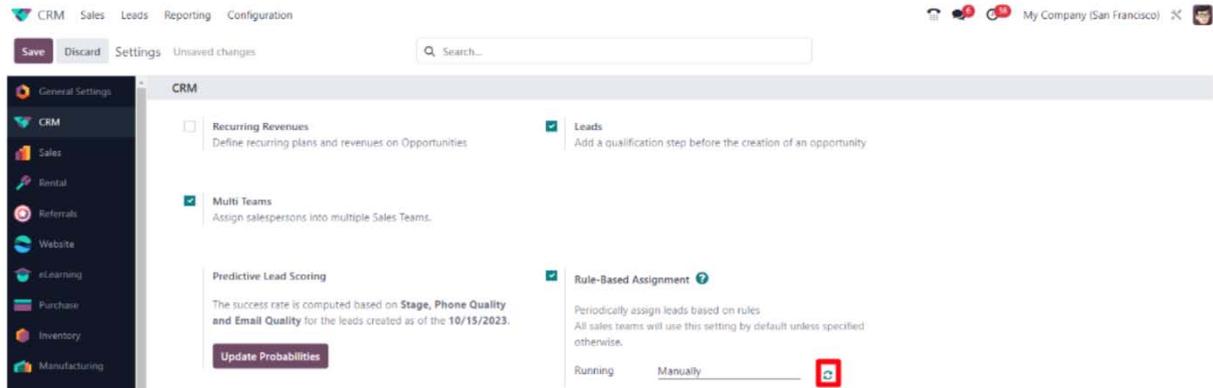
A. It reloads the page, so I can see new options
B. It runs the rule-based assignment
C. It switches the assignation mode to automatic

Answer: B

Question: 4

How do you configure a pricelist that gives a progressive discount based on the quantity being ordered by the customer (e.g. 5% discount if the customer purchases between 0 and 9 units; 10% discount if the customer purchases 10 or more units, etc.)?

A. Create one pricelist with two lines
B. Create two pricelists with one line each
C. Create one pricelist with one line, and put the two prices on this line

Answer: A

Question: 5

What does the below configuration for a storable product imply?

OPERATIONS

Routes ? ☑ Buy
          ☑ Replenish on Order (MTO)
          ☐ Dropship Subcontractor on Order
          ☐ Manufacture
          ☐ Resupply Subcontractor on Order
          ☐ Dropship
          → View Diagram

A. When a reordering rule set on the product is triggered, a manufacturing order will be generated
B. When a sales order is confirmed, an RFQ will be generated
C. When a sales order is confirmed, a manufacturing order will be generated

Answer: B

Question: 6

What does the below configuration for a storable product imply?

| General Information | Attributes & Variants | Sales | Purchase | Inventory |

OPERATIONS

Routes ?
- ☑ Buy
- ☐ Replenish on Order (MTO)
- ☐ Dropship Subcontractor on Order
- ☐ Manufacture
- ☐ Resupply Subcontractor on Order
- ☐ Dropship
  → View Diagram

A. When a reordering rule set on the product is triggered, an RFQ will be generated
B. When a reordering rule set on the product is triggered, a manufacturing order will be generated
C. When a sales order is confirmed, a manufacturing order will be generated

Answer: A

Question: 7

Can any product be used in a sales order?

A. Yes, you can use all your products
B. No, you can only use products you currently have in stock
C. No, you can only use products that you've marked as 'Can be Sold' on the product form

Answer: D

Question: 8

In the image below, which field would you correct?

Product Name
☆ Relaxing Massage - 25 Minute Session   EN

☑ Can be Sold   ☐ Can be Purchased   ☐ Can be Expensed ?   ☐ Recurring ?   ☐ Can be Rented ?

| General Information | Attributes & Variants | Sales | Accounting | eBay |

Product Type ?	Service	
Invoicing Policy	Based on Timesheets	
Create on Order ?	Nothing	
	Invoice based on timesheets (delivered quantity) on projects or tasks you'll create later on.	
Plan Services ?	☐	

Sales Price ? $35.00 (= $ 40.25 Incl. Taxes)
Customer Taxes ? 15% ✕
TaxCloud Category ?
Avatax Category ?
Cost ? $0.00 per Hours

A. Product Type - it's not a service
B. Invoicing Policy - it's a fixed service
C. Plan Services - to assign an employee

Answer: B

Question: 9

When would it be most useful to use 'Order Grid Entry' as the sales variant selection type for a product?

A. When clients want their sales orders organized in a grid
B. When salespeople typically recommend specific product variants to clients
C. When salespeople usually create large quotations with many product variants for clients

Answer: C

Question: 10

How can you send a preliminary invoice to a customer *before* a sale is confirmed?

A. Activate 'Pro-Forma Invoice' setting, and click 'Send Pro-Forma Invoice' button on the quotation
B. Activate 'Preliminary Invoice' setting, and click 'Pre-Lim Invoice' button on the quotation
C. This is not possible in Odoo

Answer: A

Question: 11

Which of the following is NOT a 'Variants Creation Mode' option while creating product attributes?

A. Instantly
B. Automatically
C. Dynamically

Answer: B

Question: 12

Which statement is true? The 'Room 2: Decoration' task:
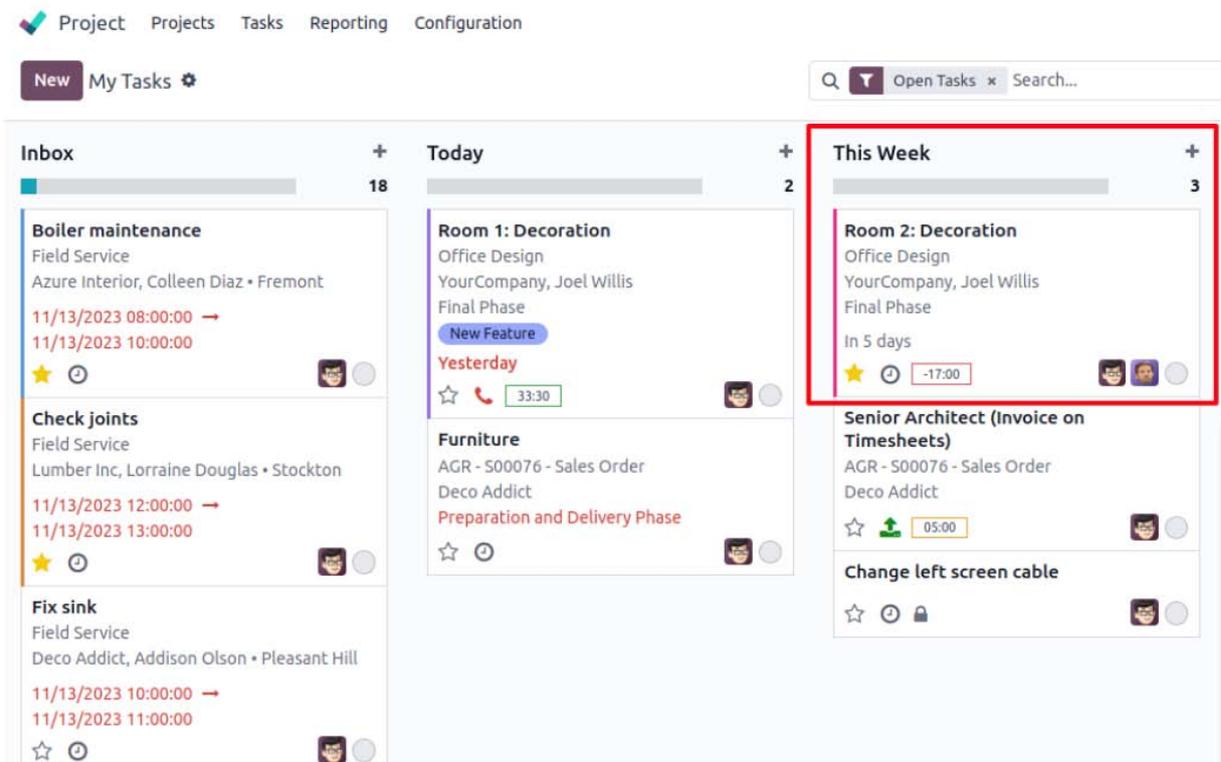
A. Can be planned 'this week' for one assignee and 'this month' for the other
B. Must be planned 'this week' for both assignees

Answer: B

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