## Question: 1

Which are the top three drivers for security concerns in the Education industry?

A. Digitization, industry integration and mobility
B. Digitization, workforce consolidation and globalization
C. Industry consolidation, digitization and Internet of Things (loT)
D. Industry consolidation, cost reduction and Internet of Things (loT)

## Answer: C

## Question: 2

Why is securing the Cloud an important use case for security sellers?

A. Every on-premise solution is backed up to the Cloud.
B. Clients feel there is too much focus on Cloud security standards.
C. Many clients have much of their data in the Cloud which still requires security protections.
D. Databases and applications stored on the Cloud are more vulnerable than those stored on-premise.
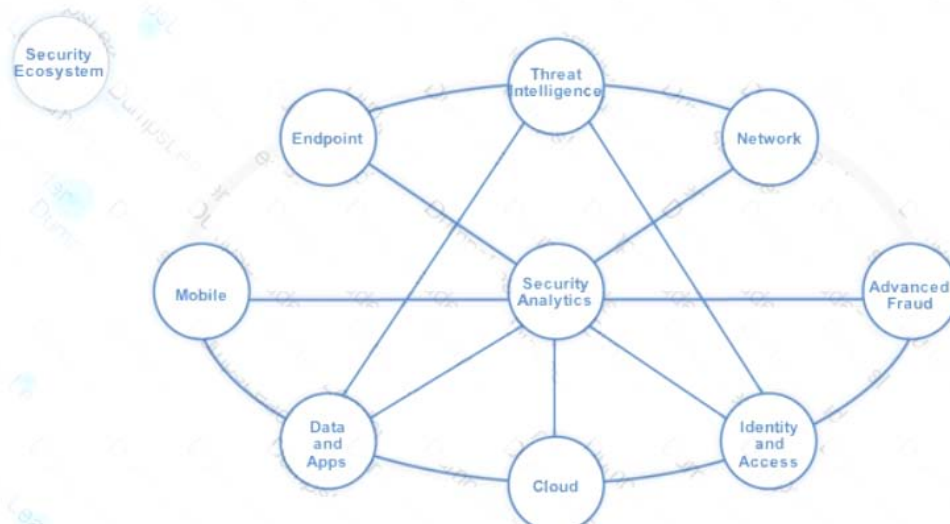
## Answer: A

## Question: 3

What is the recommended action when a customer asserts that all of IBM's Cloud Identity Service (CIS) customers are large businesses?

A. Indicate that CIS includes 4 subscription packages to cover clients of all sizes.
B. Indicate that IBM also has Cloud Identity Connect for small and medium businesses.
C. Move the focus of the discussion to how an IBM Security Access Manager (ISAM) appliance can save significant costs.
D. Move the focus of the discussion to IBM Security Identity and Access Assurance, which addresses all identity and access management (1AM) requirements and includes QRadar Log Manager.

## Answer: C

## Question: 4

Which IBM Security Operations and Response (SOAR) product family comprises the Security Analytics "core" of the IBM Immune System?



A. IBM QRadar
B. IBM Cognos Analytics
C. IBM Watson for Cyber Security
D. IBM Cognitive Security Analytics

**Answer: C**

## Question: 5

What two are among the top three security concerns in the Financial Services Sector? (Select 2)

A. Cost cutting
B. Secure vaults
C. Insider threats
D. Fraudulent transactions
E. Organizational structure
F. Monitoring infrastructure

**Answer: B D**

## Question: 6

Which IBM Security solution detects advanced persistent threats?

A. QRadar
B. Guardium Data Encryption
C. Privileged Identity Manager
D. Application Security on Cloud

**Answer: A**