

# HP HPE7-V01

## Advanced HPE Edge-to-Cloud Solutions

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# Latest Version: 6.0

## Question: 1

During a discovery workshop, a customer says the new platform must “support growth.” Different stakeholders define growth differently: the CFO means predictable spending, the application owner means faster provisioning, and the infrastructure team means additional compute capacity. What should the architect do first?

- A. Treat growth as a compute-sizing requirement only
- B. Convert each stakeholder goal into measurable outcomes
- C. Recommend the largest available HPE configuration
- D. Defer the discussion until implementation planning

**Answer: B**

## Question: 2

A customer’s proposed design meets compute requirements but has not addressed network segmentation, identity integration, or data protection. What is the architect’s best response?

- A. Treat the design as incomplete until controls are included
- B. Approve the design because compute sizing is complete
- C. Move security requirements to post-production review
- D. Remove identity integration from the project scope

**Answer: A**

## Question: 3

Your customer needs to increase the availability of their storage infrastructure built on top of their HPE Alletra MP B10000 storage systems. You need to design Active Peer Persistence for HPE Alletra MP B10000 Remote Copy configuration.

Which two statements are true?  
(Select two.)

- A. Replication links can be configured over FC.
- B. Replication links must use IP, as peer persistence is required.
- C. Replication policies need to have the host proximity definitions.
- D. Replication links must be connected as point-to-point to the storage arrays.
- E. Replication links can be configured using IP and FC for redundancy.

**Answer: A,C**

#### **Question: 4**

A healthcare organization is considering moving patient-record workloads to a public cloud provider. The business wants faster innovation, but the compliance team is concerned about data residency and operational control. What should the architect evaluate first?

- A. Only the public cloud provider's list price
- B. Compliance, control, workload, and business constraints
- C. The newest available server processor generation
- D. Whether all applications can be containerized

**Answer: B**

#### **Question: 5**

A customer's CFO prefers a consumption model, while the infrastructure director prefers full ownership of all assets. What should the architect do to support an objective decision?

- A. Remove financial analysis from the proposal
- B. Follow only the infrastructure director's preference
- C. Follow only the CFO's preference without analysis
- D. Compare financial, operational, and risk trade-offs

**Answer: D**

#### **Question: 6**

A financial customer asks why workload characterization is necessary before selecting compute, storage, and network architecture. Which response is most appropriate?

- A. It confirms which architecture best matches workload behavior
- B. It removes the need to gather business requirements
- C. It ensures the lowest-cost platform is always selected
- D. It allows all workloads to share one standard design

**Answer: A**

### Question: 7

A retail customer wants to modernize point-of-sale analytics. Stores need local processing for immediate fraud checks, while aggregated sales data must be analyzed centrally for long-term trends. Which design principle should guide the solution?

- A. Place all analytics only in the public cloud
- B. Process each workload where it delivers best value
- C. Keep all workloads on legacy store servers
- D. Avoid central data aggregation entirely

**Answer: B**

### Question: 8

Which two elements should be included when presenting the financial impact of an HPE solution? (Choose two)

- A. Decorative formatting of the title slide
- B. Business outcomes supported by the design
- C. Personal preferences of the presenter
- D. Undocumented assumptions about savings
- E. Expected cost model and investment profile

**Answer: B,E**

### Question: 9

A customer's existing platform supports current workloads but will soon host AI inference services at several edge locations. Which factor should the architect evaluate first?

- A. Edge-site compute, data, network, and operational readiness
- B. Whether all edge sites use the same office furniture
- C. The number of images in the customer presentation
- D. Whether AI workloads can skip security review

**Answer: A**

### Question: 10

After design approval, the customer asks how implementation will be coordinated without disrupting production workloads. What should the architect provide?

- A. A product datasheet with no project sequencing
- B. A final invoice without migration assumptions
- C. A high-level implementation plan with roles and dependencies
- D. A recommendation to skip stakeholder coordination

**Answer: C**

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