

Hitachi Vantara

HQT-1026

Hitachi Vantara Qualified Professional - Solution Selling

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Question: 1

What advantage does the Universal Data and Application Management approach offer for data scalability?

- A. It restricts data growth to control costs
- B. Supports rapid scalability without compromising performance
- C. Recommends constant system downgrades
- D. Discourages the use of scalable solutions

Answer: B

Question: 2

Hitachi UCP Advisor enhances which aspect of IT operations?

- A. Increase in physical server deployment
- B. Reduction in virtual machine usage
- C. Automation of routine management tasks
- D. Manual hardware installation

Answer: C

Question: 3

Which features are supported by the Pentaho Report Designer?
(Choose two)

- A. Pixel-perfect report layout
- B. Support for scheduled distribution
- C. Real-time file compression
- D. SQL-based job control

Answer: A,B

Question: 4

Hitachi Vantara's training and certification services aim to provide what primary benefit to customers?

- A. Increased operational efficiency
- B. Comprehensive product discounts
- C. Entertainment for employees
- D. Physical security enhancements

Answer: A

Question: 5

How does Hitachi Vantara's Managed Services provide value to its customers?

- A. By increasing the physical security of data centers
- B. By providing free software upgrades
- C. By offering lower hardware costs
- D. By reducing the need for internal IT staff

Answer: D

Question: 6

How does Hitachi Content Intelligence use metadata to support compliance and e-discovery?

- A. By embedding digital watermarks
- B. By tracking changes in document versions
- C. By ensuring faster data retrieval during audits
- D. By automating the deletion of non-compliant content

Answer: C

Question: 7

In dealing with customer challenges, which approach does Hitachi Vantara emphasize?

- A. Short-term fixes to immediate problems
- B. Long-term, sustainable solutions
- C. Rapid deployment of new technologies without customization
- D. Phasing out older data systems abruptly

Answer: B

Question: 8

Which of the following best represents an organizational challenge that Hitachi Vantara's Virtual Storage Platform One aims to solve?

(Choose Three)

- A. Ensuring data security and compliance
- B. Maximizing ROI on IT investments
- C. Enhancing employee productivity through better tools
- D. Reducing environmental impact of data centers

Answer: A,B,C

Question: 9

What distinguishes Hitachi Vantara's strategy from its competitors in handling complex data challenges?

- A. Exclusive focus on hardware solutions
- B. Integration of IoT and AI technologies
- C. Offering the lowest price points
- D. Collaboration with numerous software vendors

Answer: B

Question: 10

Which Pentaho component is responsible for designing and executing data transformations?

- A. Pentaho Metadata Editor
- B. Pentaho Analyzer
- C. Spoon (Pentaho Data Integration client)
- D. Pentaho Report Designer

Answer: C

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